



IntelliPRINT Reporting is an integrated Reporting solution that has been designed specifically for Lotus Notes & Domino environments. It is a Native Reporting component within the collaborative Notes & Domino framework and enables organizations to deliver presentation-ready reports to users, within the workflow and security framework of their Notes applications. It offers an extensive array of report formats and reduces report creation time by 80%.

This document calculates the Return-On-Investment (ROI) derived by using IntelliPRINT Reporting in a typical scenario where Notes administrators depend extensively on programming with Lotus script to create reports.

### Scenario – TCO comparison for the first 3 years

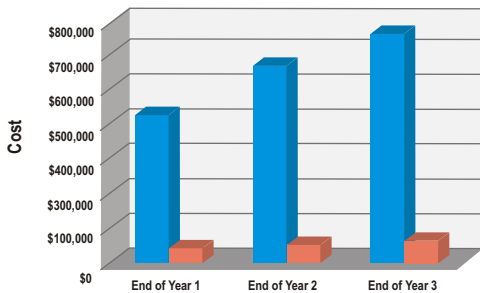
We have outlined a typical organization which uses Lotus Notes and Domino applications and creates reports programmatically using Lotus script. The report consumers need a variety of reports on an ongoing basis. Given the volume and the complexity involved in creating and managing these reports, the IT department assigned five exclusive Notes developers to serve their requirements. The Details table provides the scope of the reporting requirement.

### Details

Number of report consumers	150
Report requests per user/month	2
Total report requests/month	300
Average time taken to service a report request programmatically	3 hours
Total time spent by IT staff on reporting per month	900 hours
<b>Monthly Cost of IT talent at \$40 per hour</b>	<b>\$36,000</b>

The report consumers also require ongoing modifications to the reports. We are not taking into consideration the extra effort required from the IT staff for ongoing report modifications.

### TCO with and without IntelliPRINT Reporting



	End of Year 1	End of Year 2	End of Year 3
Without IntelliPRINT Reporting	\$432,000	\$648,000	\$777,600
With IntelliPRINT Reporting	\$59,030	\$70,512	\$81,944

### TCO without IntelliPRINT Reporting - First 3 years

Cost of developing reports programmatically (@\$36,000 per month)	Year 1	\$432,000
Cost of developing reports at 50% volume of Year 1*	Year 2	\$216,000
Cost of developing reports at 30% volume of Year 2*	Year 3	\$129,600
<b>Total Cost of Ownership without IntelliPRINT Reporting – Years 1, 2, 3</b>		<b>\$777,600</b>

\* the cost of developing new reports is not taken into consideration here.

### TCO with IntelliPRINT Reporting - First 3 years

Cost of License, Training, Report Administration	Year 1	\$59,080
Cost of Annual Maintenance (@20% of licensing cost), Report Administration	Year 2	\$11,432
Cost of Annual Maintenance (@20% of licensing cost), Report Administration	Year 3	\$11,432
<b>Total Cost of Ownership with IntelliPRINT Reporting – Years 1, 2, 3</b>		<b>\$81,944</b>

Savings in TCO over a 3 year period **89.5%**

### Conclusion

Available within Notes client as Window tabs, IntelliPRINT Reporting allows users to view reports within their familiar Lotus Notes interface, resulting in a superior user experience.

### Key Benefits

- Native Reporting component for Notes & Domino applications
- Extensive array of report formats on par with industry leading Report writers
- Reduces report creation time by up to 80%
- Seamless report delivery to users within the context of their Notes & Domino application greatly enhancing usage efficiency and productivity
- Unlocks the business value of Notes & Domino data

### Fast Facts

- 9 years of leadership in Notes Reporting
- 200,000+ Licensed Users
- 2,200+ Customers
- 25+ Industry Verticals
- Across 60 Countries

