

# IntelliPRINT delivers *ROI within 6 weeks* of deployment for global leader in automobile climate control products

## The Customer



Valeo Climate Control is a leader in intelligent heating, ventilation and air conditioning systems for automobiles. Valeo Climate Control is present in 12 countries with 15 plants and 6 R&D centers.

## Environment



Valeo Climate Control has over 100 Lotus Notes applications, with critical Notes applications deployed to manage the following key functions:

- Purchase Requisition Management
- Change Request Management
- Product Process Deviation
- Price Change Authorization
- Document Approval

## Key Challenges



Valeo Climate Control's most critical Lotus Notes application is the Purchase Requisition System. The system processes over 4000 requisitions a year, with a value of over \$16 million in purchases.

Business users raise Purchase Requisitions that are processed through approval workflows within each department. Post approval, purchase details are entered manually into an AS400 purchase system, which generates Purchase Orders for printing and distribution to vendors.

Valeo experienced the following challenges with this process:

- Data entry into the purchase system involved significant manual effort
- The Purchase Order generation & distribution process was time and cost intensive

To address the above challenges, Valeo needed an integrated solution to eliminate manual effort while being cost effective and easy to use.

## Highlights



### The Customer

- Global leader in climate control systems for automobiles

### Environment

- Over 100 Lotus Notes applications
- Mission critical application - Purchase Requisition System
- Processes over 4000 requisitions a year valued at over \$16 million

### Key Challenges

- PO processing and distribution involved significant manual effort
- Incurred significant cost and time overruns

### Solution Deployed

- IntelliPRINT Reporting

### Key Results

- 20% increase in productivity and efficiency for users
- Manual data entry & costs of PO generation and distribution eliminated
- ROI within 6 weeks of deployment

“We had been looking for possible solutions and nothing came close to IntelliPRINT Reporting in terms of functionality, price and ease of installation.”



Roniel Sia, Valeo Climate Control

## Solution Deployed



- IntelliPRINT Reporting

Valeo Climate Control chose **IntelliPRINT Reporting**, an integrated Reporting solution designed specifically for Lotus Notes & Domino environments, to address their business challenges.

With IntelliPRINT Reporting, Valeo Climate Control was able to generate electronic Purchase Orders by fetching data directly from the Purchase Requisition Lotus Notes database. On approval of a Purchase Requisition, an email is automatically generated mailed to the Purchase Department. The Purchase Department reviews the requisition and generates an electronic Purchase Order with a single click using IntelliPRINT Reporting. It is then automatically emailed to the vendor as a PDF file, again on a single-click!

## Key Results



IntelliPRINT eliminated all manual processes associated with PO generation, including data entry of purchase requisitions, PO generation and distribution. It delivered an easy to use, and cost-effective solution to eliminate the cost and time incurred in the purchase fulfillment process.

### Measurable Benefits

- Elimination of over 2000 hours of manual data entry work in a year
- Savings of close to \$25,000 incurred annually towards PO production & distribution
- 20% increase in productivity and efficiency for users
- Return on Investment (ROI) within 6-7 weeks of deploying IntelliPRINT Reporting

## Recent Awards



- 2009 Lotus CTO Award
- 2008 Lotus Best Tool / Utility Award
- 2008 Lotus CTO Award Finalist
- 2007 Lotus CTO Award
- 2007 Lotus Advisor Award



## Synaptris Highlights



- Headquartered in San Jose, CA with a global footprint
- Over 2,250 customers across 80 countries and multiple verticals
- Over 90 Partners across North America, Europe, Africa, Middle East & Asia Pacific
- Over one hundred Fortune 1000 customers

It is amazing to know that IntelliPRINT can do more than what we need it to do. Also, Synaptris resources are professional, patient, and are experts when dealing with technical support issues.



Roniell Sia, Valeo Climate Control

### About IntelliPRINT

**IntelliPRINT Reporting** is a native advanced reporting solution within the collaborative Notes & Domino application framework. It enables organizations to deliver high quality, presentation-ready reports to users, within the context of their Notes & Domino applications.

The IntelliPRINT range of products also includes:

- **IntelliPRINT Dashboard Reporting:** A native solution for Notes & Domino that delivers end-user driven dashboard-style reporting and on-demand analysis of Lotus Notes & Domino data
- **IntelliPRINT Analytics:** a native solution for Notes & Domino that enables end users to transform any Notes view into an interactive analysis model and analyze their data INSIDE Notes applications.



Synaptris delivers "flexible" and "easy-to-use" reporting solutions that empower users to make rapid & informed business decisions while enabling IT to minimize overhead and maximize ROI.

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